



Training for Horizon 2020 Proposal Writing

30/06/2018 – 01/07/2018

Thessaloniki, Greece

Organized by: Institute of Entrepreneurship Development



AGENDA

Day 1 - 30/06/2018

8:00- 8.30: Registration/Welcome

8:30- 10:30: Introduction to H2020

- Architecture of the three main pillars
- Eligibility Criteria (who can participate, general rules)
- Different funding instruments (RIA, IA, CSA, MSCA, FET)

Exercise: Link call topic to funding instrument

Work Programme 2018-2020. Analyzing the call topic:

- Scope,
- specific challenge,
- TRL,
- Expected impact,
- Evaluation criteria and
- how your proposal will be evaluated

10:30- 11:00: *Coffee Break*



11:00 – 13:00: Preparing a successful proposal for H2020

- Proposal preparation process

Exercise: Topic identification

Research participant portal and how to find your topic.

13:00- 14:00: *Lunch Break*

14:00- 17:00: The proposal

- Part A: Administrative documentation
- Part B: The real proposal
- Section 1: Excellence
- Section 2: Impact
- Section 3: Implementations

Day 2 – 01/07/2018

9:00 –10:30: Budget

- Eligible costs and funding rates
- Types of costs allowed
- Direct/Indirect costs
- Third parties and subcontracting

10:30- 11:00: *Coffee Break*

11:00- 13:00: Intellectual Property Rights

- IPR issues at proposal writing stage
- IPR issues in the Consortium agreement

13:00- 14:00: *Lunch Break*



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14:00- 16:00: Project Coordination

- Coordinators & Consortium responsibilities
- Project handbook
- Reporting
- Amendments
- Usual problems in coordination

16:00- 17:00: Closure and general questions/ Discussion